

**WP3 Enhancement of institutional capacities for international and regional collaborations
(Leaders: P3-VUM/BG; P4-MRU/LT)**

D3.1/ A3.1.2. Training on ICM management and IRO development

Each PCU will organise trainings for administrative staff from PCs universities as a result of SV to EU partners (see WP2, D2-act. 2.1.1.).

Altogether will be organised 7 Training seminars that will include detailed information about the International Credit Mobility management and management of International Relation Offices introducing best EU practices.

EU partners will be involved via skype or GoToMeeting/ GoToWebinar platforms.

Deliverable Leaders: P5-DIU/BD; P7-UD/VN; P9-VIT/IN; P11-UoH/IN;

RESULTS: 7 Training seminars organised

TRAINING ON ICM MANAGEMENT AND IRO DEVELOPMENT

at the University of Danang, Vietnam

Within the framework of the HARMONY Erasmus + project, the University of Danang (UD) organized a series of training courses on Wed Apr 19th, 2023 focusing on the goal of equipping the necessary knowledge and skills. related to student exchange and international cooperation, enhancing the efficiency and effectiveness of IROs in their roles of managing international relations and international mobility: *« Necessary skills for personnel working in international cooperation: Fostering knowledge and skills in foreign policy, negotiating and signing international agreements, immigration procedures and foreign reception, regulations on international cooperation in education and training in Vietnam; Instructions on how to write and submit an ERASMUS international project application... »*, *«Attracting international students»* for personnel working at the Departments of Science and International Cooperation of the UD. These events took place at the University of Science and Education – UD.

The overview and highlights of the UD as a key regional university with 6 member universities, 7 affiliated units with nearly 2,600 staff members and more than 55,000 domestic and foreign students. With nearly 50 years of establishment and development, training a large number of high quality graduates for the Central Vietnam and Central Highlands as well as the whole country, a lot of UD's alumni are holding key positions in state authorities, educational institutions and enterprises nationwide. Therefore, the UD has been playing an important role in education development, socio-economic development, science and technology of Vietnam and the region, actively integrating with the process of internationalization of higher education. According to the development strategy orientation to become a national university in the future, one of three prestigious training and scientific research centers of Vietnam that can reach regional and international levels, the UD attaches great importance to the international cooperation strategy, attract international students,

strengthen cooperation with prestigious European universities, especially universities participating in the HARMONY project.



Attending these training courses were representatives of the International Cooperation Department - UD Ms. Ho Long Ngoc as the speaker of the event and representative of University of Science and Education – UD Vice Rector Dr. Phan Duc Tuan, Deputy Head of the Department of Science and International Cooperation of the University of Science and Education, Dr. Nguyen Van Sang and MSc. Nguyen To Nhu - Deputy Director of UD Branch in Kontum - UD participated as a speaker and moderator of the training program. In addition, the participants/staffs from 6 member universities, 7 affiliated units of the UD also visit and exchange practical experiences of the UD such as: Visiting and sharing cooperation experiences between the University of Science and Education - UD and Laos' localities in training international students; Experience in training Lao and Cambodian students; Sharing experiences of the UD – Campus in Kontum for the human resource training in the Central Highlands, Vietnam – Laos - Cambodia Development Triangle and East - West Economic corridor ; representatives of relevant departments and branches in Da Nang city; domestic and foreign agencies, organizations and associations; member universities and affiliated units of the UD.

Msc. Ho Long Ngoc, Vice Director of the International Cooperation Department - UD gave a complete overview of the functions and tasks of the International Cooperation Department and the Department of Science and Technology of UD under 6 member universities, 7 affiliated units. The International Cooperation Department - UD is an administrative management department of the University of Danang, plays the role of proposing the general international cooperation development strategies for the entire UD, with the function of managing and organizing international cooperation activities throughout the University of Danang. The training course related to "Necessary skills for personnel working in international cooperation: Fostering knowledge and skills in foreign policy, negotiating and signing international agreements, immigration procedures and foreign reception, regulations on

international cooperation in education and training in Vietnam; Instructions on how to write and submit an ERASMUS international project application... " proved to be a valuable opportunity for different departments / offices within UD, including 30 attendees, representing the International Cooperation Departments and Student Affairs of UD units. The event was an opportunity for units to strengthen their mutual understanding through interaction: asking questions, sharing opinions, difficulties and obstacles in the practical implementation of international cooperation work.



For the training course related to «Attracting international students», speakers and moderators include representatives of University of Science and Education – UD Vice Rector Dr. Phan Duc Tuan, Deputy Head of the Department of Science and International Cooperation of the University of Science and Education, Dr. Nguyen Van Sang and MSc. Nguyen To Nhu - Deputy Director of UD Branch in Kontum – UD emphasized the importance of promoting the reception of international students at the UD. Both University of Science and Education and UD - Campus in Kontum are units with the highest rate of international student admission in UD. In the 2022-2023 academic year, the University of Science and Education – UD has 350 international students studying / Total number of students 7788 Percentage: 4.5%; UD Branch in Kontum: 182 international students, with the number and list of foreign students studying long-term at the taxonomy of nearly 20 different nationalities including 1. Laos 2. France 3. Korea 4. Nigeria 5. Republic of Belarus 6. United States 7. China 8. Taipei, China 9. Belgium 10. Japan 11. Cambodia 12. Australia 13. Switzerland 14. Russia 15. United Kingdom 16. Canada 17. Thailand 18. India 19. Malaysia.



The training course related to "Attracting international students" focused on the following objectives:

- Promote the attraction of international students;
- Improve the quality of Vietnamese language and professional training for graduate students;
- Strengthen the internationalization of education at UD and member universities, increase international academic and cultural exchange activities"

The UD has been a trusted destination for international students studying in training programs: 1. Training programs at undergraduate, master's, and doctoral levels; 2. Internship, survey and research program; 3. Short-term training exchange program (1 year or less) and cultural exchange; 4. Vietnamese language preparation program. Equipped with knowledge in Attracting international students, the participants obtain a better understanding of information about the student admission process, priority policies for international students and exchange solutions to create a comprehensive environment to receive international students to study and exchange at the UD.

In conclusion, the training courses on "**Necessary skills for personnel working in international cooperation**" and «**Attracting international students**» within the framework of HARMONY, took place successfully, bringing meaningful knowledge and practical experience to UD's 6 member universities, 7 affiliated units.

From there, the UD contribute and improve the quality of internationalization activities in Vietnamese education, gradually making a mark on the world education map./.

